



Issuer Operational Performance Profile IOPP





#GinnieMaeSummit



- Update on IOPP Since Launch
- User and Issuer Activity
- Issuer Feedback
- Changes Since Launch
- Planned Enhancements







- How many Issuers present in the audience are new to Ginnie Mae and are not familiar with IOPP?
- How many Issuer present in the audience know about IOPP but need a refresher on the tool and accessing it in GMEP?





## **DEMO**





# Update on IOPP Since Launch



- IOPP launched to Ginnie Mae in January 2015
  - Launched to Issuers in February 2015
- 345 unique Issuers currently tracked in the system
- 870 Issuer user accounts
  - 275 Issuers have at least 1 active user
- 14 Operational Metrics for Single Family, Multifamily and HMBS Issuers
- 6 Default Metrics for Single Family Issuers
- 8 Reporting Periods Available
  - Dec 2014-July 2015
- 3 modules for Issuer users
  - Summary, Operational, Default (if applicable)





# Top 3 Issuer Comments

1 Metric Details

• Issue calcu

- Issuers would like to see the underlying data behind calculations
  - "What RFS Exceptions did I have this month?"
  - "What months did I have an RPB Edit?"

- 2 RFS Exceptions
- Issuers would like to know the details behind their exceptions and to exclude exceptions that cannot be cleared
  - 10D
  - Matching

- Absolute
  Tier
  Assignment
- Issuers would like to see some metrics represented with absolute tiers, rather than relative tiers
  - Commitment Authority
  - Failure to Report







# Changes Since Launch



## Insurance Matching

- June 2015
- All Issuers who have 100% of their loans match will receive a Tier 1 rating



#### **Peer Groups**

- July 2015
- Single Family Mega Peer Group cutoff changed to 400,000 active loans from 500,000



#### **RFS Exceptions**

- In Progress (to be deployed by time of the summit)
- · Exclude Exception types the Issuer cannot clear
  - MAT Exceptions and 10D Exceptions



## Commitment Authority

- In Progress
- If commitment authority remaining is less than 20% of the total 4 month commitment usage the Issuer receives a score of 4, otherwise they receive a 1.







### Planned Enhancements



Underlying data around metric details will be displayed

**New Metrics** 

- Multifamily Prepayment Penalty Reporting
- Pool Delivery Exceptions
- Prepayment/Liquidation Rate

Metric Timeline Adjustment



- Reduce 12 month timeframes of several metrics
  - Specific metrics and timeframe to be determined

Absolute Tier Assignment



 Creation of absolute tiers rather than relative tiers for several metrics





## Other Questions Received

- When changes or fixes are applied to the IOPP system, are my previous metric scores updated?
- When are the IOPP reports available?
- Does Ginnie Mae plan to integrate this tool into Issuer compliance?
- What tools are available for Issuers to determine why their IOPP rating changed?
- Will new Issuers have a grace period related to IOPP performance?





# Additional Questions or Feedback?



